



MIDAS
INSURANCE BROKERS

the Midas advantage

In a perfect world there would be no need for insurance. Our parcels would always arrive at their destination, our premises would remain undamaged and secure and our employees free from sickness and injury forever.

Today more than ever, the risks involved in running a business demand comprehensive insurance coverage. Midas Insurance Brokers can offer a diversity of products that will alleviate the burden of risk for any business. Our significant industry experience has enabled us to establish valuable connections and access to Australia's and indeed the world's leading insurance companies.

Everything we do, from the continual training of our employees through to the detailed investigation of our clients needs, is driven by our commitment to professionalism.



fast moving times demand fast moving insurance solutions

It is now necessary for companies in all fields to rely on a dependable broker to safeguard every aspect of its business. Whilst freight and cargo are areas in which we specialise, you will find that our list of services is far more expansive covering everything from personal assets to travel and professional risk policies.

We at Midas Insurance Brokers pride ourselves on the scope of services and products that we provide. While flexible in the extent of policies we offer, we remain focused on specifically tailoring insurance to meet every requirement for every aspect of your business. We perform ongoing reviews, assistance with the claims process and continued upgrades to ensure protection remains at the appropriate level to adapt to changes in market conditions and in your business.

Our role is to act solely in the best interests of our clients and not as an agent for insurers. We aim to reach a realistic price to guarantee security, minimise the potential for loss or damages and facilitate efficient resolution of claims. Our staff are continually updated in their skills and training, setting new benchmarks for an industry standard.

These are examples of the lengths we go to in providing exceptional service. It's this kind of service that we have found establishes long term relationships and the kind that is necessary for any business to remain competitive in today's world.

security, quality, diversity

If the guarantee of security and service is our foundation, it's the extensiveness of our cover that gives us the edge. Our insurance packages will ensure every aspect of your business receives the protection it requires. Our thorough review of policies offered by Australian and International insurers will ensure the price you pay remains competitive while nothing is left vulnerable or exposed.



Commercial Insurance

- Body Corporate Commercial
- Builders Warranty
- Business Insurance
- Cleaning Contractors
- Commercial Insurance
- Contractors All Risks
- Corporate Travel
- Credit Insurance
- Engineering
- Events Insurance
- Group Injury Insurance
- Industrial Insurance
- Legal Power
- Motor Commercial
- Motor Fleet
- Nursing Homes
- Products Recall
- Public and Products Liability
- Retail Insurance
- Rural Insurance
- Sports Cover
- Workers Compensation (Some states)

Marine

- Charterers Liability
- Commercial Vessels
- Freight Forwarders Liability
- Marine Cargo
- Marine Liability
- Pleasure Craft
- Rejection Insurance

Professional Risks

- Directors and Officers
- Employment Practices
- Information Technology
- Management Liability
- Professional Indemnity

Personal Insurance

- Accident & Sickness
- Body Corporate Domestic
- Expatriate Care
- Home and Contents
- Landlords Insurance
- Motor Vehicle Private
- Travel Leisure

Life & Superannuation

- Disability Insurance
- Income Protection
- Life Insurance
- Superannuation
- Trauma Insurance

Insurance Finance

- Cash Flow Solutions
- Pay By The Month
- Premium Funding

your peace of mind is our responsibility

Midas Insurance Brokers' expertise has been gained, not only from many years of practical experience, but also from our obligation to gain insight into every industry that we cover.

We are an independently owned Australian Insurance Broker, structured to provide the best available insurance protection and advice to suit your particular requirements.

The scope of our service is undeniable and the quality of the cover provided is guaranteed. So whatever aspect of your business you need covered and however many different areas there are, we can cover it.



membership

- ANZIIF (The Australian & New Zealand Institute of Insurance & Finance)
- IBD (Insurance Brokers Dispute) Limited
- NIBA (National Insurance Brokers Association)
- NPLA (National Products Liability Association)
- Steadfast Group

the power of partnerships

“Windsor Trading has used Midas Insurance Brokers exclusively for as long as we can remember. Our father first enjoyed the fantastic service over 30 years ago and my brother and I have continued this practice. We have always found George Midas to be of the highest integrity and an expert in all matters of Insurance. We have and continue to recommend Midas Insurance to any prospective client as an honest, competitive, hard working Insurance broker committed to assisting their clients. It has been a privilege for us to deal with George Midas and we look forward to continuing this association for many years to come.”

Raphael and Michael Dascal
Windsor Trading Co (Aust) P/L.



“We have worked with Midas Insurance Brokers, Australia wide for some 20 years and always found them extremely professional, helpful and competitive. Marine Insurance is a field for experts and we feel extremely comfortable having Midas Insurance Brokers advising us and at the same time being authorised to market marine cargo insurance.”

Lutz Zimpel
Director, A. Hartrodt (Australia) Pty. Ltd.

“Our organisation has been a client of Midas Insurance Brokers (“Midas”) for nearly twenty years. During this period, we have, for the sake of comparison, attempted to “sample” other Insurance Brokers, but have always returned to Midas, the most comprehensive and finest service orientated insurance brokerage in the business. Indeed, over this period, we have, in one form or another, taken advantage of the majority of the insurance product resources provided by Midas and have found Midas to be unanimously exceptional.

One may comment “Twenty years - a long time”. “Why so long?” one might ask.

...Because Midas has a track record second to none. ...Because Midas is ‘in tune’ with both the Insurance Industry and its clients. The quality of its support staff and its personalised and technically skilled back up is remarkable. In our view and from our long experience, Midas is unparalleled in its consistent capacity to deliver a combination of professionalism, insurance market knowledge, integrity, efficiency, cost-effectiveness, performance outcome distinction and superior service delivery & support - no matter what industry or profession, no matter what size.

As our organisation grew from its pedestrian beginnings, Midas extended its reach with us and, accordingly, extended to us its responsiveness, its knowledge of our business activities and its exceptional delivery of services. Now, as a national organisation, Midas continues to meet our extensive insurance requirements, our need for cost-effectiveness and our ongoing prerequisites for outstanding service. In turn, with confidence and peace of mind, we are even further enabled to continue delivering exceptional services to our own client base.

I warmly and most highly recommend Midas Insurance Brokers, without hesitation or qualification, to any person or corporate organisation requiring insurance services in Australia.”

Nathan Orbach MB, BS, MRCP (UK)
Chief Executive, MLCOA

our policy is to earn your trust

“The key to providing quality insurance is something intangible. The promise of peace of mind is not something you can hold in your hand, so we depend on trust. A trust in the transparency of our service, our insight and analysis and the experience that backs our advice.”

George Midas
Founder and Managing Director



1 / 84 - 86 Lambeck Drive
Tullamarine Victoria 3043

T. 1300 664 272
F. 03 9334 2500
E. info@midas.net.au

PO Box 440
Tullamarine Victoria 3043

T. (international) 61 3 9334 2511
F. (international) 61 3 9334 2500

ABN 40 006 483 174
ACN 006 483 174
AFS License No. 247275

www.midas.net.au